2024 US Economic Outlook Landing?

February 2024



Let us know you are here! Please check in





Program Agenda

7:45 coffee/networking (coffee and pastries are provided)

8:00 program begins with welcome remarks

- Dr. Laurie Joyner, President, St. Norbert
- Dr. Kevin Quinn, Dean, Schneider School, St Norbert
- Kurt Voss, Amerilux CEO (event sponsor)

8:10 - State of the Economy Presentation

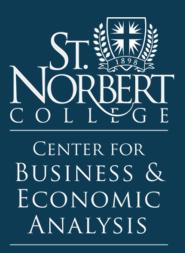
Dr. Marc Schaffer & CBEA Research Analyst Fellows

9:15 - State of the Economy presentation concludes

2024 US Economic Outlook

Landing? February 2024



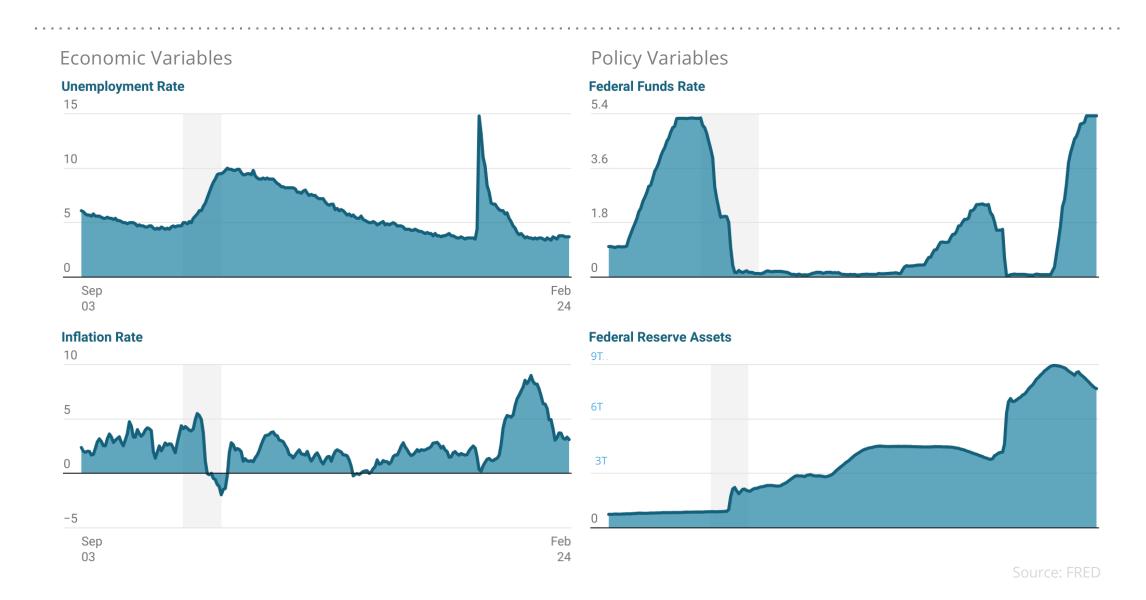


CBEA RESEARCH ANALYST FELLOWS

David Vandenberg Evan Glaser Sarah Scanlan Elizabeth Phipps

Marc Schaffer, Ph.D.
Professor, Economics & Data Analytics
Executive Director, CBEA

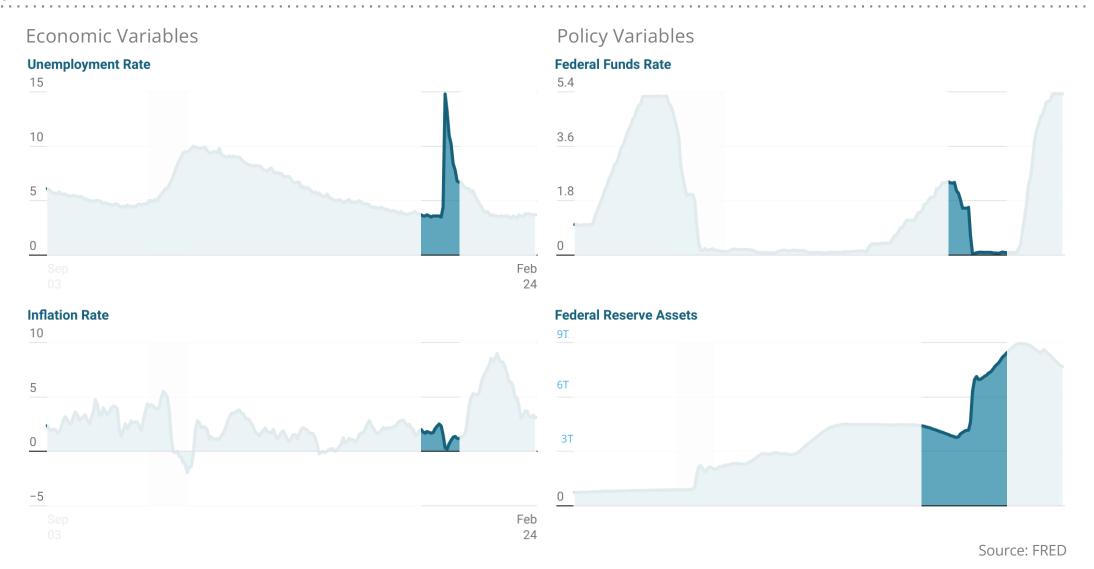
Relationships Matter: A look at unemployment, inflation, and Fed policy



Relationships Matter: a look at the behavior over the financial crisis...

Policy Variables **Economic Variables Unemployment Rate Federal Funds Rate** 5.4 15 10 3.6 1.8 Sep 03 **Inflation Rate Federal Reserve Assets** 10 9T. . 6T 3T -5 Sep Source: FRED

Relationships Matter: a look at the behavior during the early stages of pandemic period



Relationships Matter: a look at the behavior in recent years

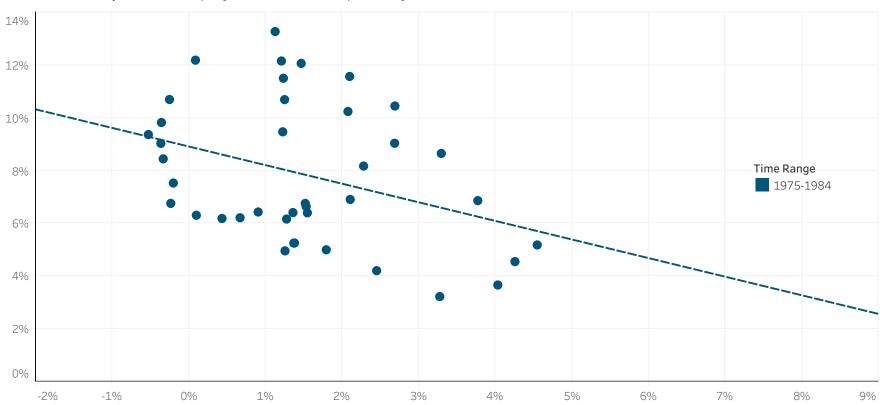
Policy Variables **Economic Variables Federal Funds Rate Unemployment Rate** 15 5.4 10 3.6 1.8 5 1 0 0 Feb 24 **Inflation Rate Federal Reserve Assets** 10 9T. 6T 3T -5 Feb 24 Source: FRED

Historically, the Phillips Curve demonstrated a "close" (inverse) relationship between inflation and unemployment

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Phillips Curve: A Retrospective

Inflation and Cyclical Unemployment in the US, quarterly

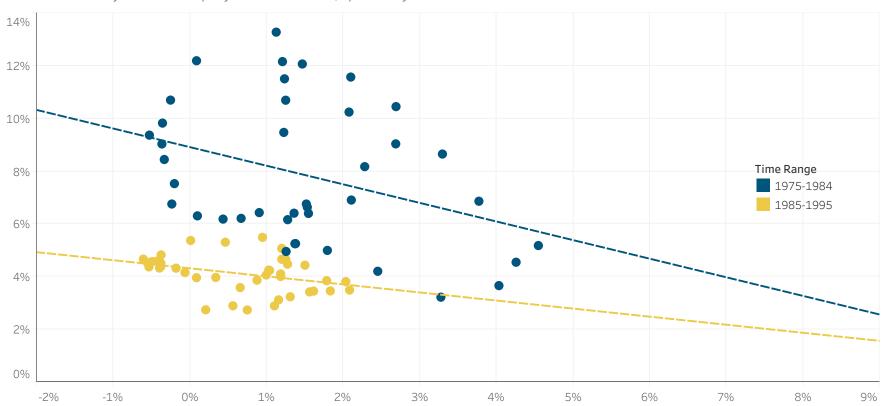


Fast forwarding a decade, the inverse relationship still exists, but weakens

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Phillips Curve: A Retrospective

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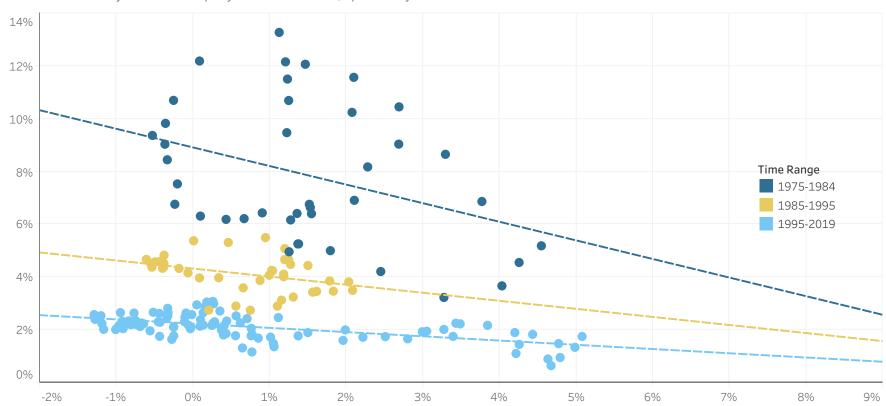


Phillips curve relationship flatlines in pre-pandemic decades...

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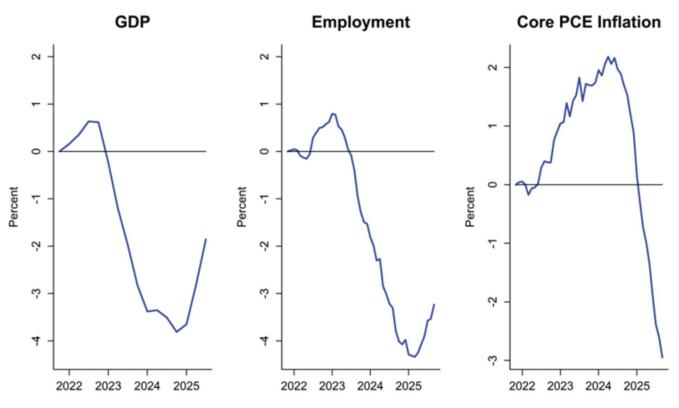
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Hard Landing

The simulated response of the US economy to the Federal Reserve interest rate hikes of 2022

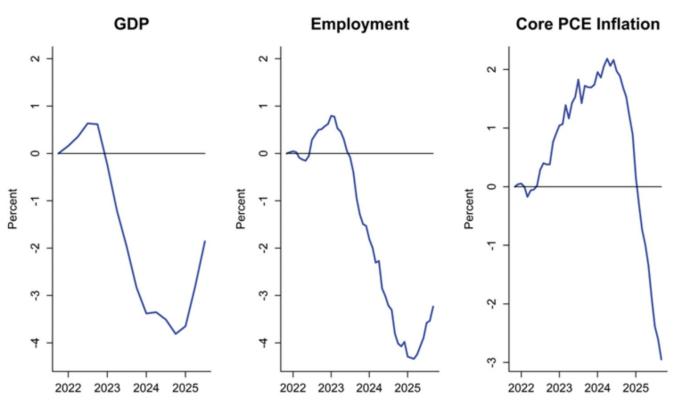


Note: Log levels of GDP and nonfarm payroll employment and the 12-month change in core PCE prices.

Source: Federal Reserve Bank of Chicago

Hard Landing

The simulated response of the US economy to the Federal Reserve interest rate hikes of 2022



Note: Log levels of GDP and nonfarm payroll employment and the 12-month change in core PCE prices.

Source: Federal Reserve Bank of Chicago

In order to bring down inflation, employment and GDP will face sizeable declines

Hard Landing

Prompt

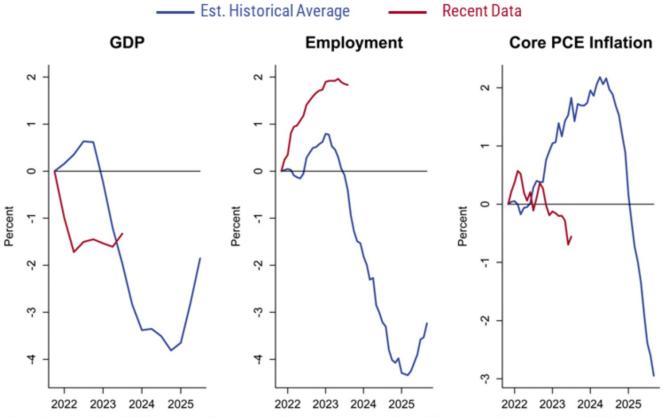
Jerome Powell and Janet Yellen in a bar looking very sad and somber drinking whisky with a portrait of <u>adam</u> smith on the wall behind them



Source: Stable Diffusion

Soft Landing

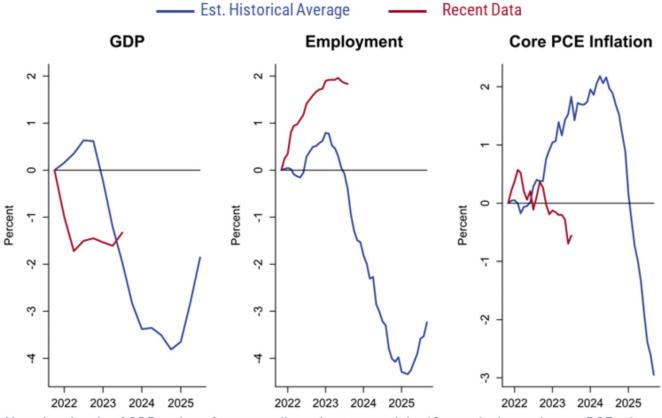
The simulated response of the US economy to the Federal Reserve interest rate hikes of 2022 and what actually happened



Note: Log levels of GDP and nonfarm payroll employment and the 12-month change in core PCE prices. Recent data are quarterly since 2021:Q4 for GDP and monthly since November 2021 for employment and core PCE inflation.

Soft Landing

The simulated response of the US economy to the Federal Reserve interest rate hikes of 2022 and what actually happened



Note: Log levels of GDP and nonfarm payroll employment and the 12-month change in core PCE prices. Recent data are quarterly since 2021:Q4 for GDP and monthly since November 2021 for employment and core PCE inflation.



The current behavior (so far) is following a slightly different path than the model prediction rooted in the "flat" Phillips curve framework

Soft Landing

Prompt

Jerome Powell and Janet Yellen giving a toast in a bar drinking whisky with a portrait of <u>adam</u> smith on the wall behind them



Source: Stable Diffusion

Overview

1 | Economic growth continues...a tad bit slower

2023 saw 2.5% growth, signaling optimism. However, muted consumer spending and ongoing softness in investment (business, residential, and nonresidential) point to slower 2024 growth

2 | Inflation normalizing above Fed target

Inflation normalized in 3% range in 2023, slowed economic activity could drop this below 3% in 2024, but potentially falling interest rates may maintain the status quo

3 | Labor Markets continue slow down in hiring activity

Labor market is still on solid ground with momentum waning as noted by slight upticks in unemployment, declining quits, and subdued job openings

4 | Notable Headwinds on the Horizon

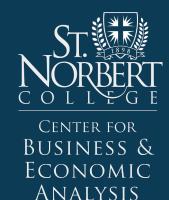
The challenged consumer with diminished savings, slowed wage gains, falling pent-up demand are showing early signs of stress

While the Fed waits for evidence to lower interest rates, political volatility regarding fiscal policy & debt will likely impact government spending

Housing activity stalled in 2023 with many activity measure hitting decade low performance, expect Fed activity to grease the wheels in 2024

5 | Recession Probability?

Recession likelihood continues to fall into 2024 with odds below 40%



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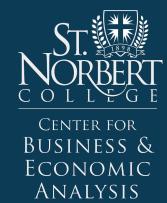
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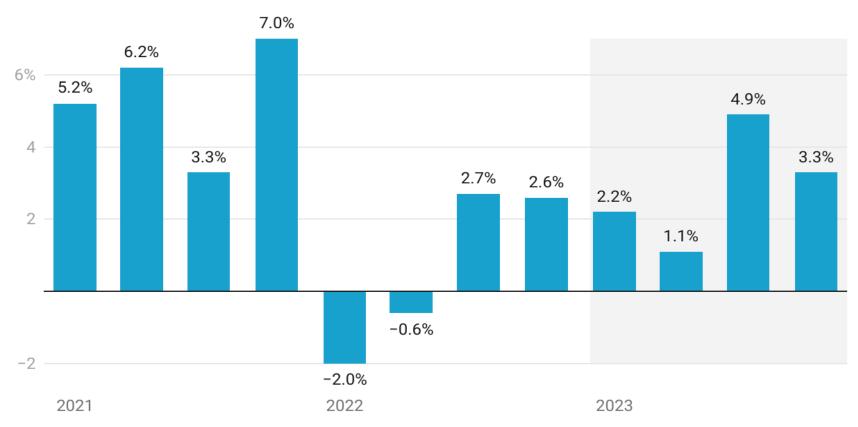


Following modest growth in early '23, real GDP grew at 3.3% in Q4

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Real GDP Uptick in Q4

percent change from preceding quarter at seasonally adjusted rates

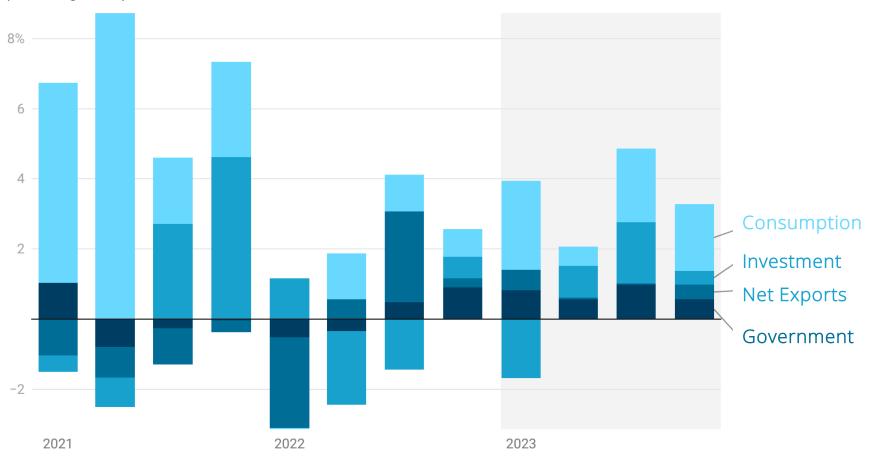


Strong Private Consumption leads to moderate growth in 2023

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Gross Domestic Product

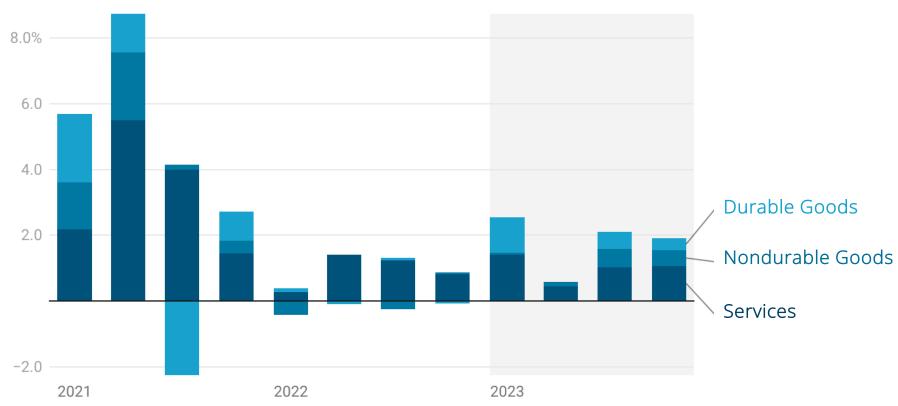




Goods and Services spending contribute equally to GDP in the latter half of 2023

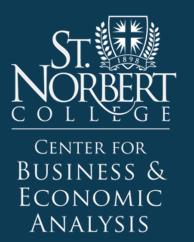
Personal Consumption Expenditures

percentage component contribution to consumption



Question

Is your household better or worse off today than it was in 2022?





While consumer sentiment is still down from the pre-pandemic period, it is showing signs of upward momentum

University of Michigan Consumer Sentiment



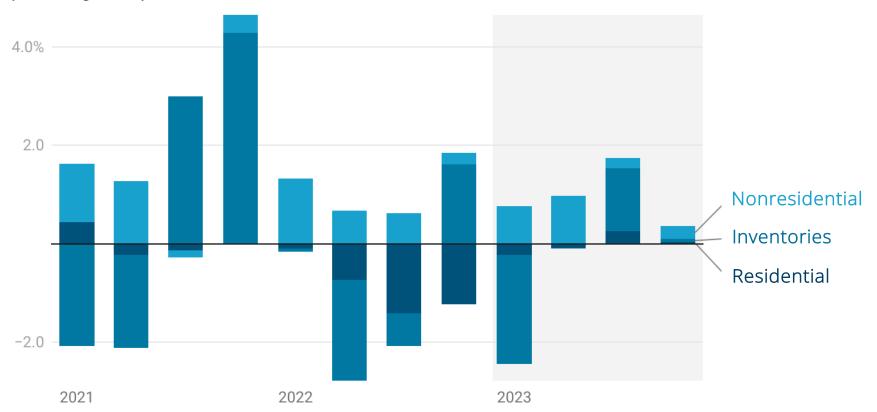
Source: University of Michigan

Investment swings driven by cyclical inventory swings, with softness in the residential investment market

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Gross Domestic Private Investment

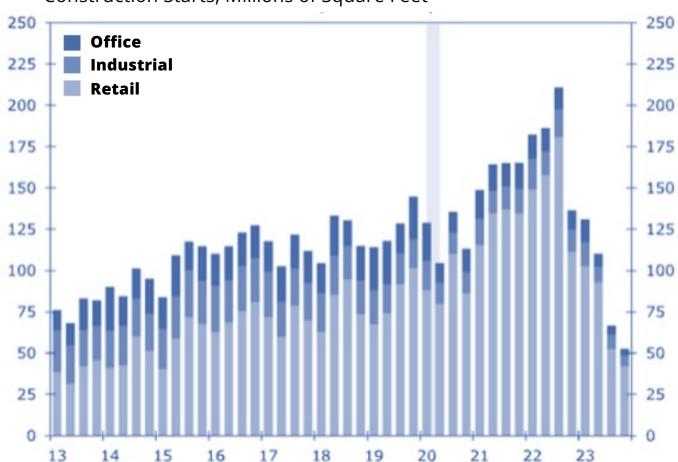
percentage component contribtution to investment



New commercial construction among twenty-year lows amid high interest rates and shifting workplace standards

Commercial Construction Downshifting

Construction Starts, Millions of Square Feet

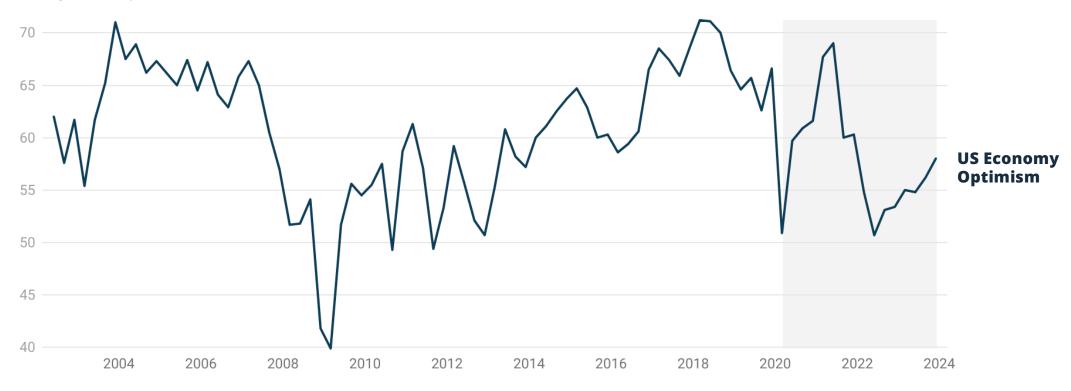


Much like consumers, CFOs are more confident "soft landing" is achievable

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CFO Confidence in the Economy

survey-based optimism index



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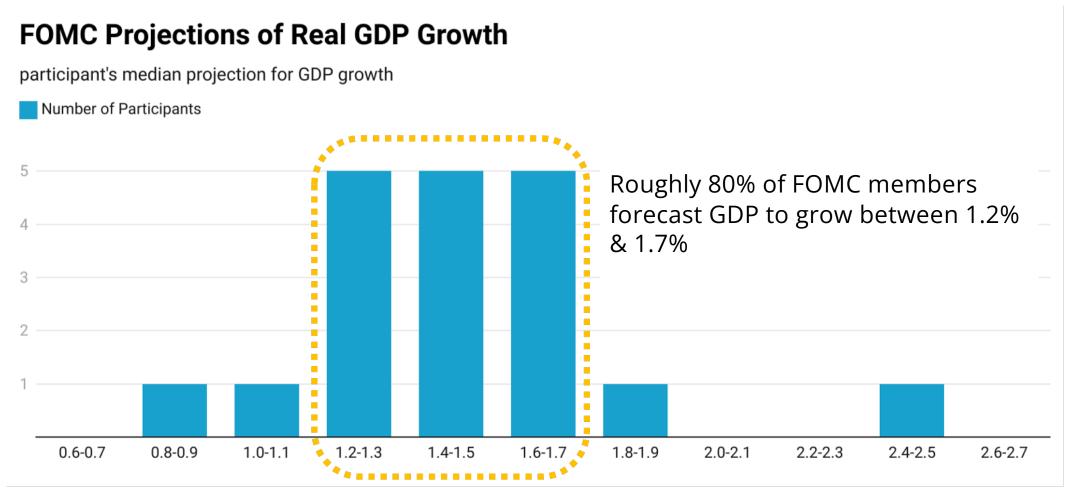
CFO Confidence in the Economy

survey-based optimism index



Source: Duke University

Federal Open Market Committee expects moderate GDP growth in 2024



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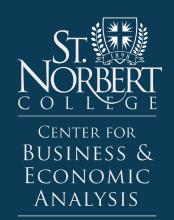
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After a sharp decline in 2022, inflation has proven stubborn into 2024

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Consumer Price Index

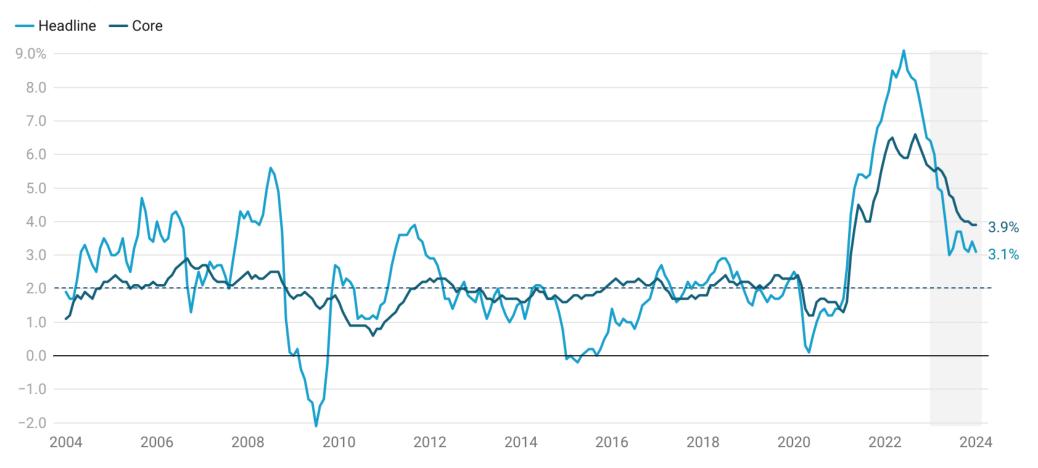
year-over-year change in all items



While there are signs of inflation starting to turn, core inflation is rather stubborn

Headline vs. Core Inflation

headline (all items CPI) vs core (all items less food and energy CPI) | annual % change



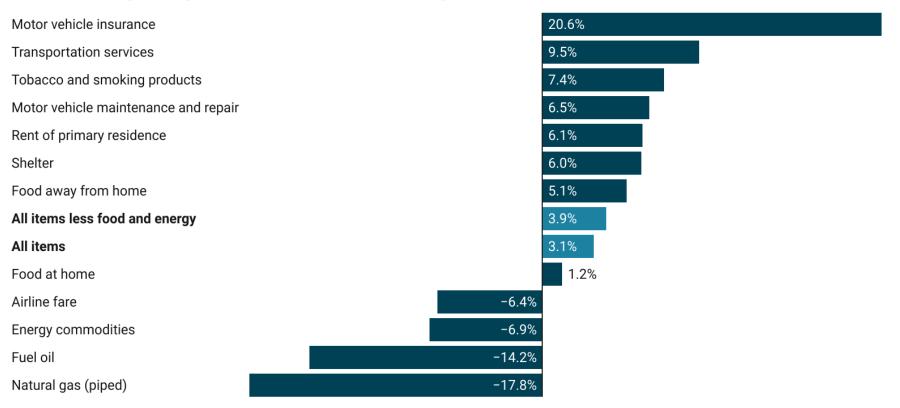
While all the key elements of CPI showed slowed price increases, energy prices decreased in 2023

Price Movers Perspective Annual Percentage Change Jan 2023 vs Jan 2024 All items 2023 6.4% 2024 3.1% Food 2023 10.1% 2024 2.6% Energy 8.7% 2023 2024 All items less food and energy 5.6% 2023 2024 3.9%

Transportation
Industry feeling
Inflationary
pressures while
energy pressure
is down

Price Movers

Annual Percentage Change in CPI as of Jan 2024, select categories



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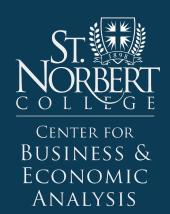
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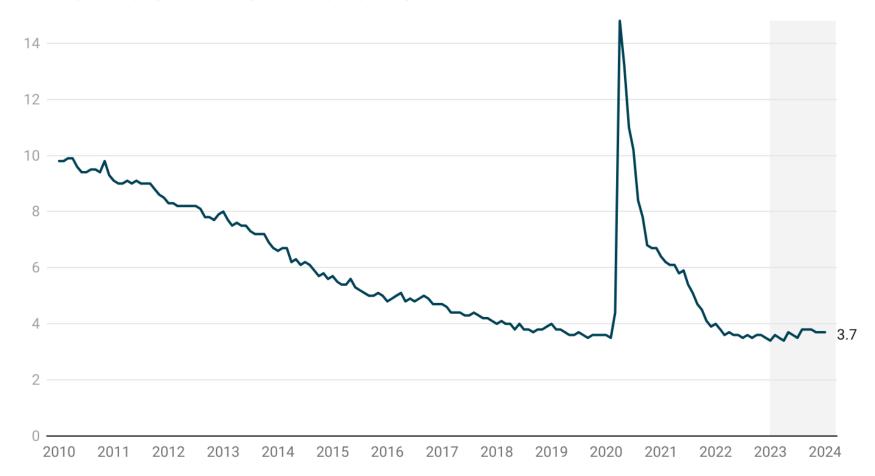


Unemployment Rate Holds Steady at 3.7% in January of 2024

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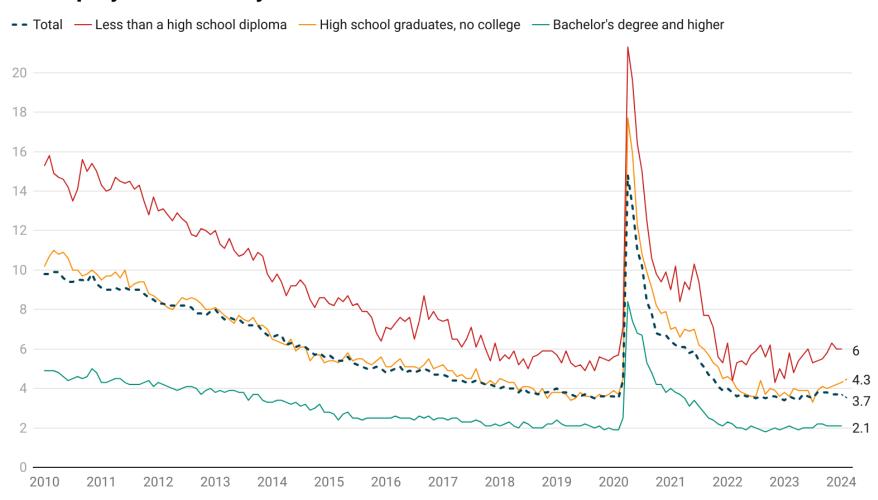
Unemployment Rate

Monthly Unemployment Rate (Seasonally Adjusted)

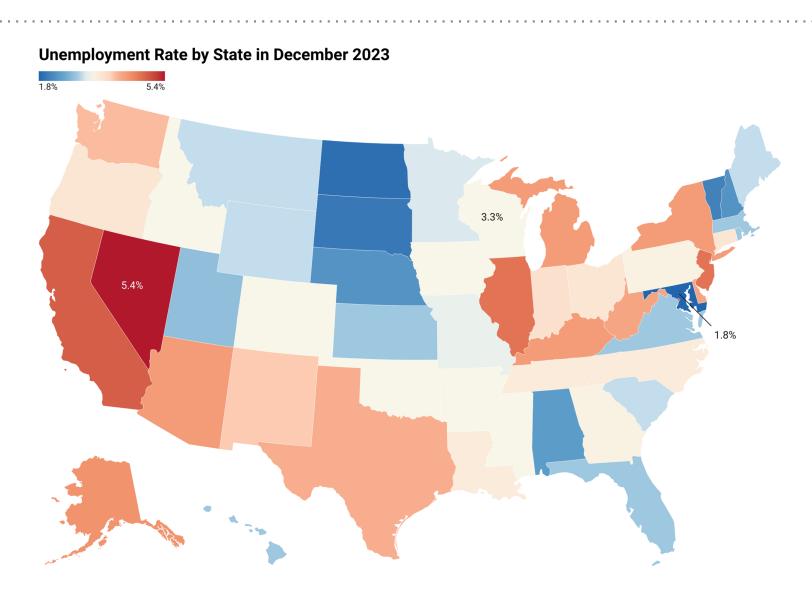


Unemployment Rate for those without a high school diploma rises in 2023

Unemployment Rate by Education Level



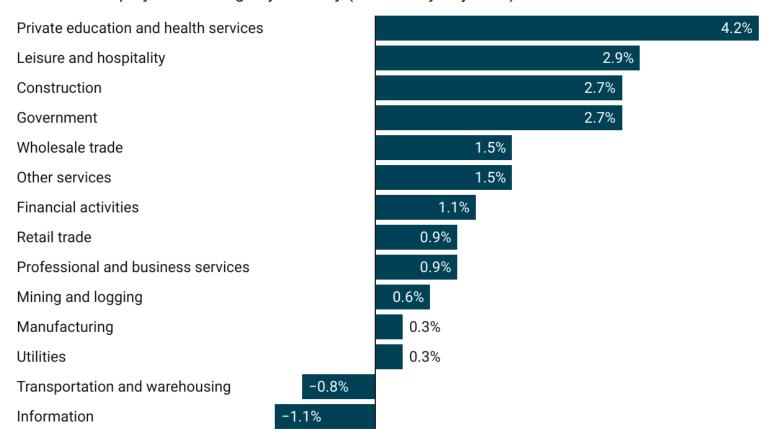
Unemployment Rate in Wisconsin sits below national average of 3.7%



Private Education/Health Services and Government see largest Job Growth in 2023

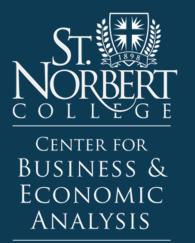
Employment Growth by Industry

12-Month Employment Change by Industry (Seasonally Adjusted)



Question

In your opinion, is it easier or harder to find qualified job candidates today than it was in 2022?

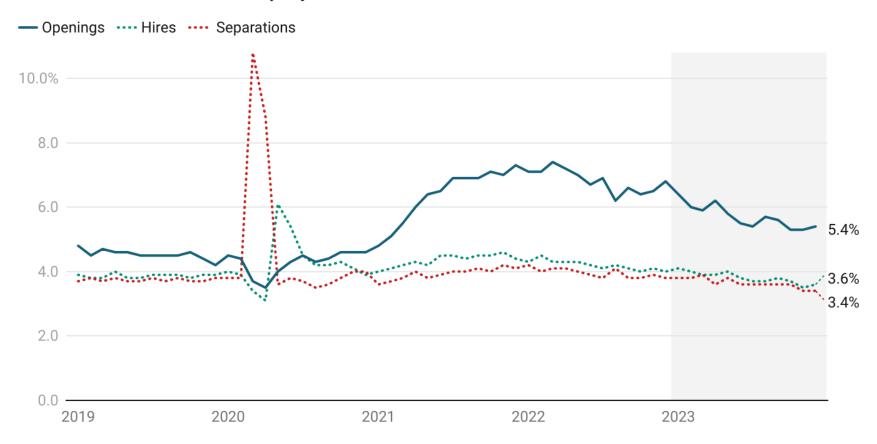




Job Openings and Hires Continue to Soften Slightly into 2024, while separations remain steady

Job Openings, Hires, and Separations

Total Non-Farm Rates, seasonally adjusted

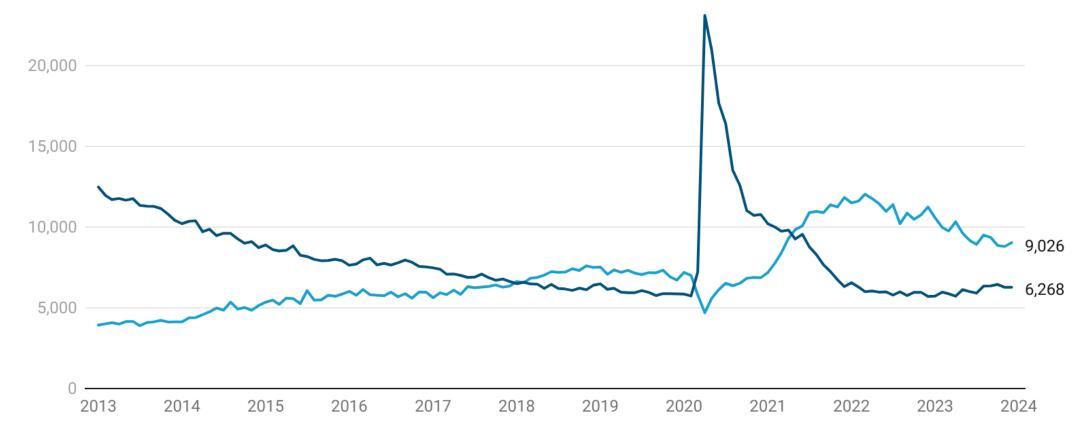


While total job openings remain higher than unemployment, that gap is tightening entering 2024

Unemployment and Job Openings

Non-farm job openings and Civilian Unemployment (Thousands)

— Total Non-Farm Job Openings — Total Unemployed



Wage Growth Spiked in 2022, and remains on steady decline into 2024

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Wage Growth

12 Month Moving Averages of Wage Growth (%)



Despite seeing largest employment growth, the Education and Health Industry wage growth lags behind total wage growth

Wage Growth by Industry Jan 2024

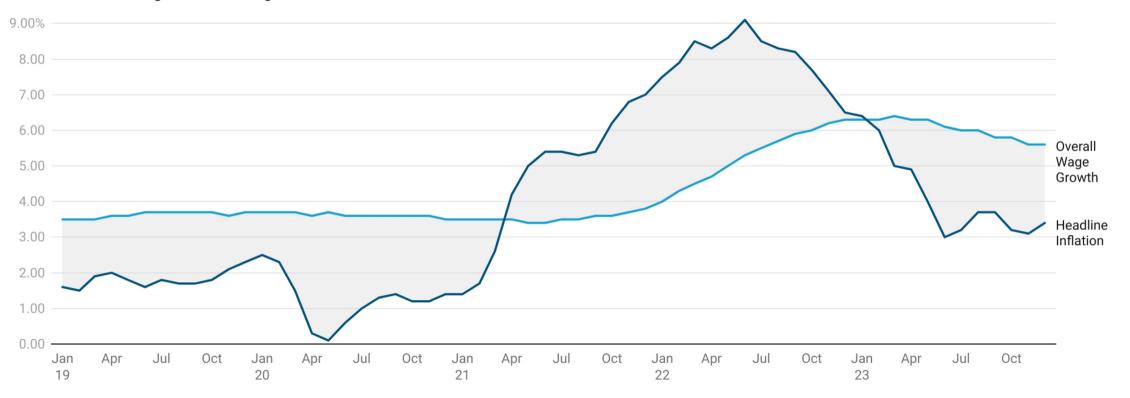
12 Month Moving Average, Monthly Median Wage Growth

Public administration	6.7%	
Construction and mining	6.5%	
Finance and business services	6.0%	
Trade and transportation	5.6%	
Overall	5.5%	
Leisure and hospitality and other services	5.3%	
Manufacturing	5.3%	
Education and health	4.9%	

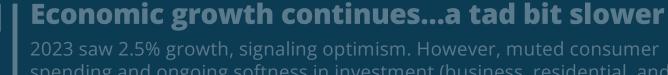
Wage growth in 2023 finally outpaces inflation for the first time since the beginning of 2021

Wage Growth and Headline Inflation

Annual Percent Change in Overall Wage Growth and Headline Inflation



Overview



spending and ongoing softness in investment (business, residential, and nonresidential) point to slower 2024 growth

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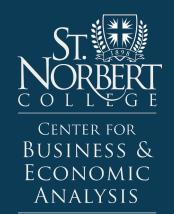
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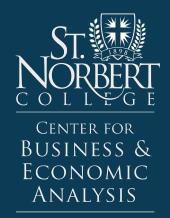
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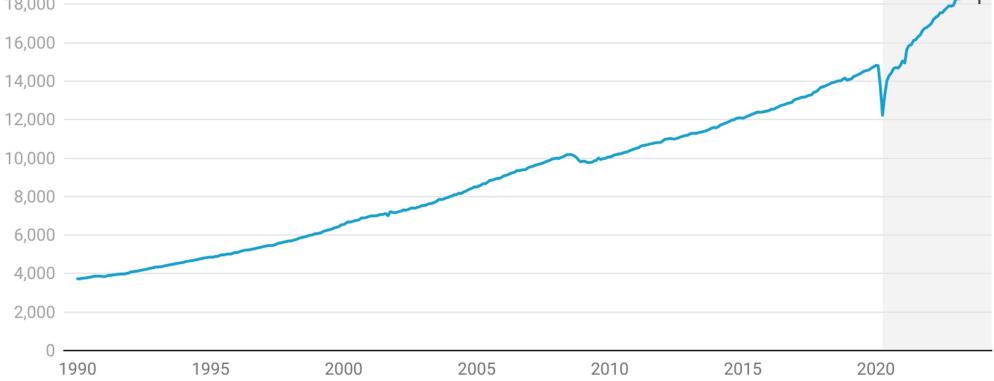
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Post-pandemic, consumption grew at a faster pace, which is beginning to soften

Personal Consumption Expenditures (\$ Billion)

18,000
16,000

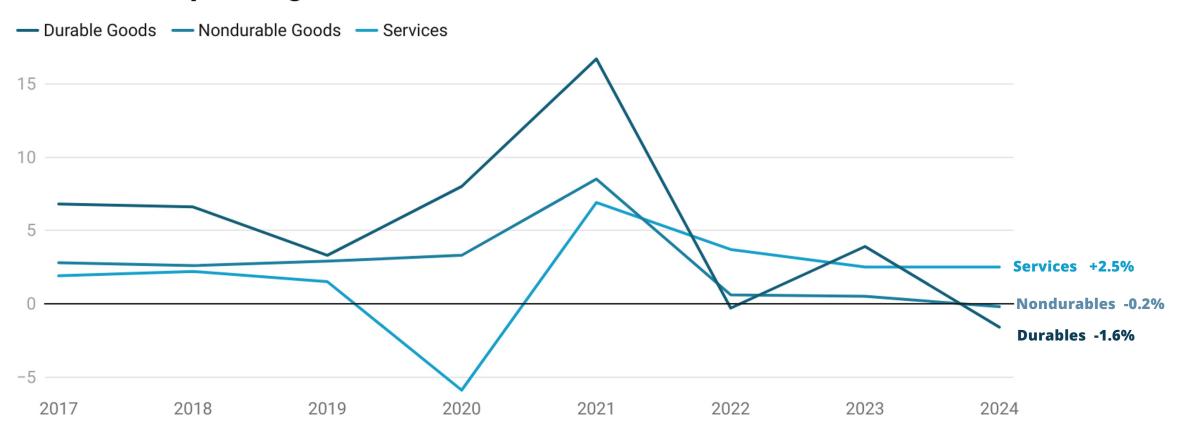


Source: FRED

Near the end of 2023, spending growth on services was higher than it was before Covid-19, while spending on durables and nondurables was significantly lower

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Consumer Spending Growth

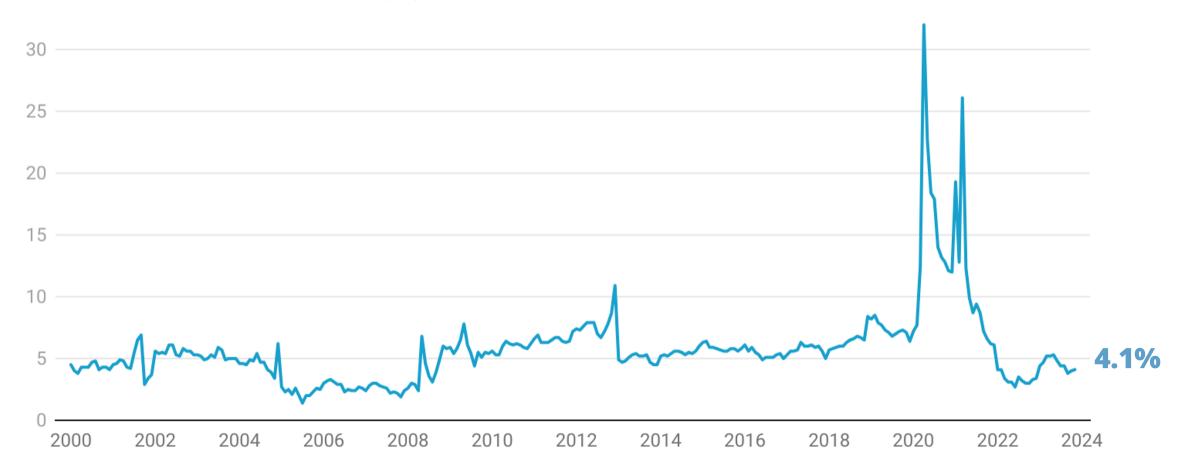


Depicts the % change period over period

Source: Deloitte

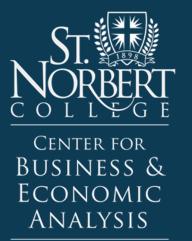
In June of 2022, the personal savings rate was the lowest it's been since April of 2008; while it has increased since then, it is still hovering below pre-pandemic trends

Personal Savings Rate (%)



Question

How many credit cards are open in the United States?





While overall debt levels for consumers remains healthy, there are some early signs of potential stress

Number of Credit Card Account Holders (Millions)

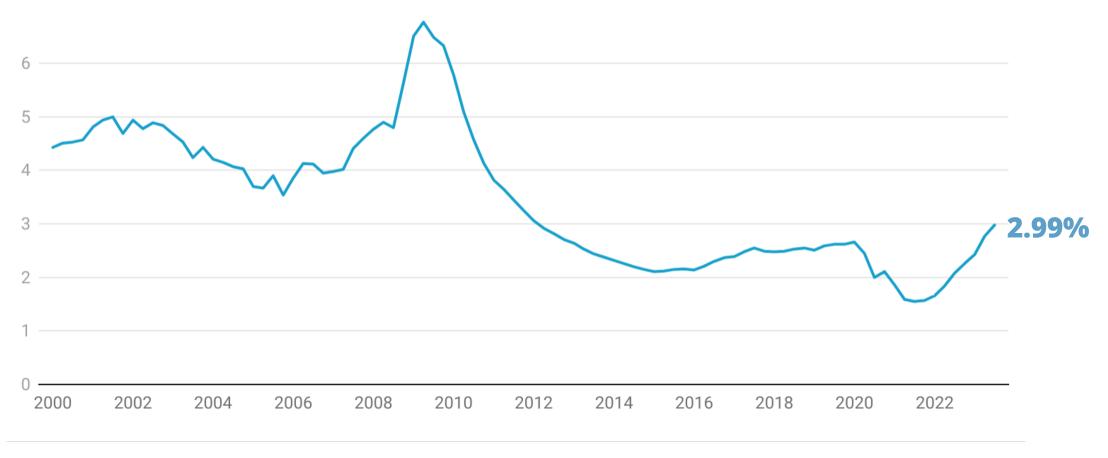


Source: New York Fed

Delinquency rates on credit cards are slowly on the rise...

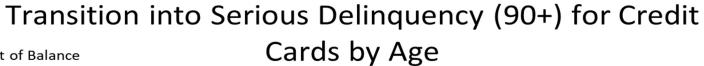
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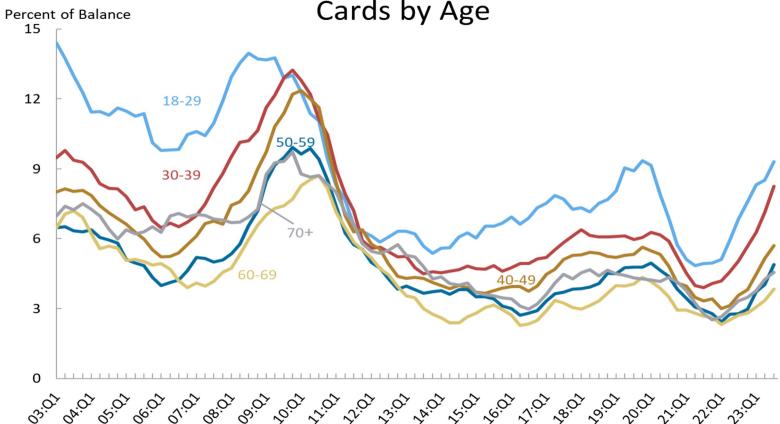
Delinquency Rate on Credit Card Loans (%)



This modest uptick in delinquency is consistent across age groups, with the younger demographic leading the way

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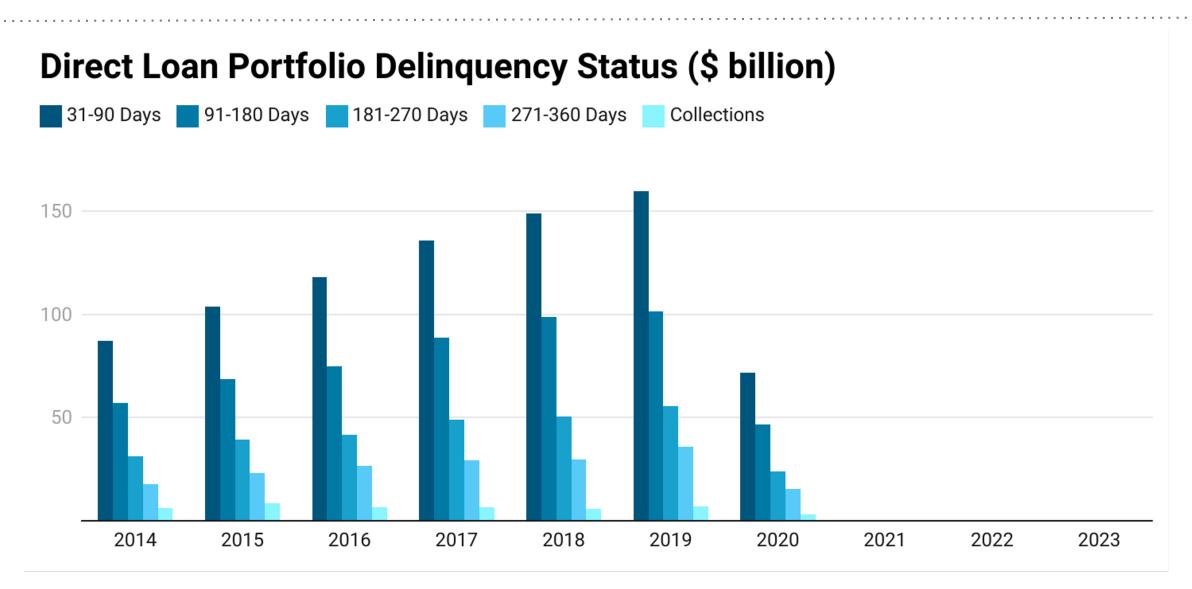




Another interesting indicator of potential financial stress...an uptick in hardship withdrawals for 401k account holders...

This is a In Q2 of 2023, Bank of America recorded 36% increase since Q2 of hardship 2022. withdrawals.

The effect of "unpausing" student loan payments is yet to be seen but may add additional financial stress to the consumer sector in 2024



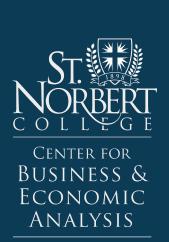
Household debt payments are beginning to stabilize and have reached pre-pandemic levels

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Household Debt Service Payments (% of Disposable Income)



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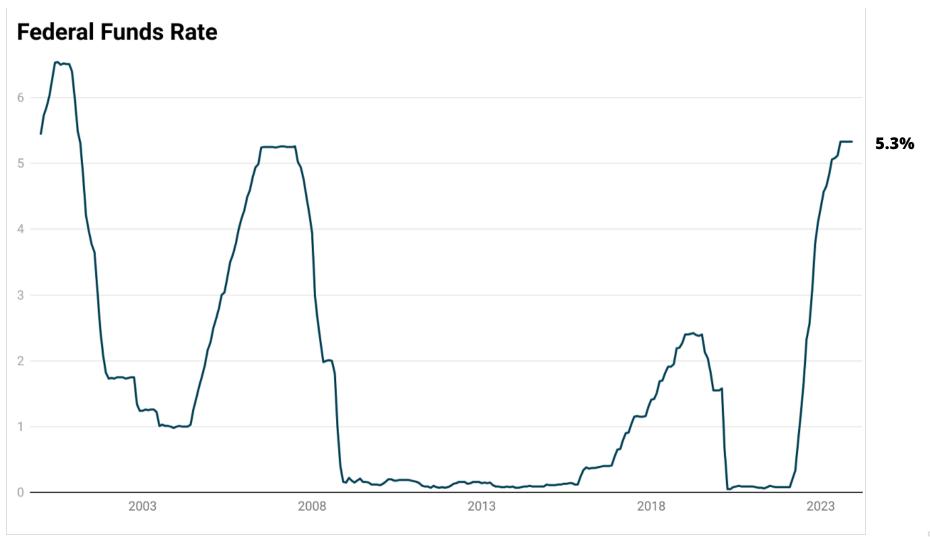
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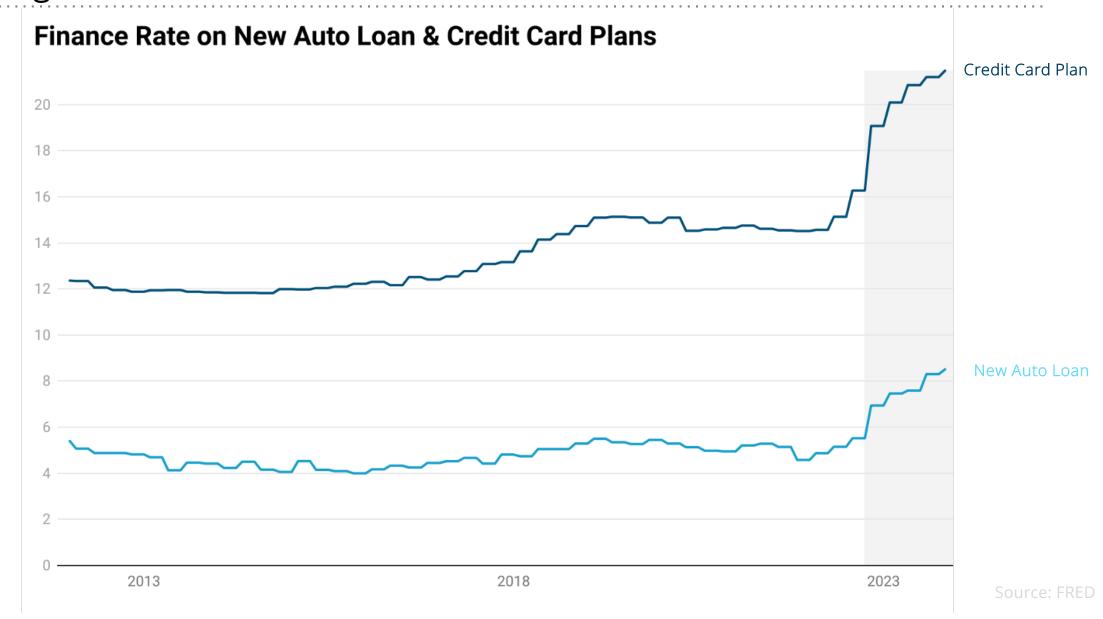
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After the fastest rate hike in 40 years, Fed leaves funds rate unchanged in January



Source: FRED

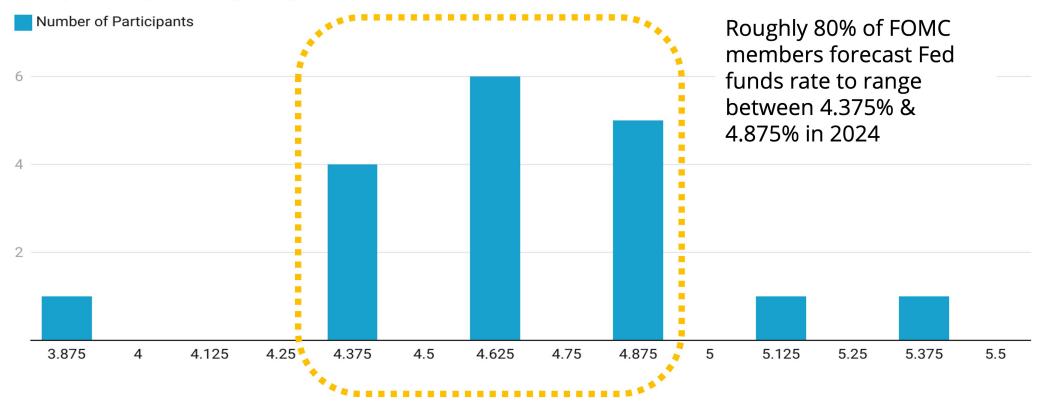
Despite the Fed signaling a pivot, consumers are still feeling the pain of rising interest rates



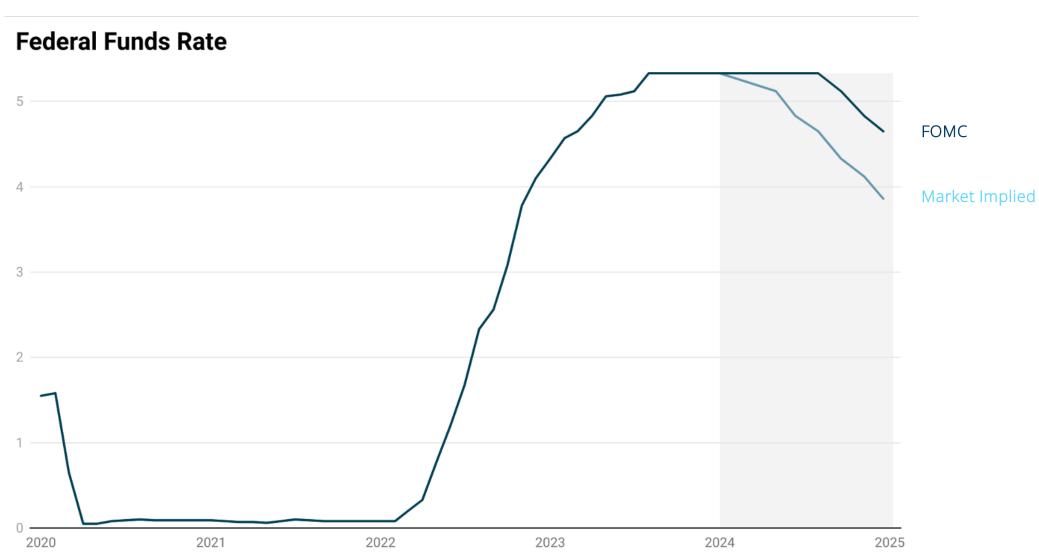
Federal Open Market Committee projects three rate cuts for 2024

FOMC Federal Funds 2024 Projection





Despite stubborn inflation and low unemployment, the markets were expecting six 25bp rate cuts in 2024

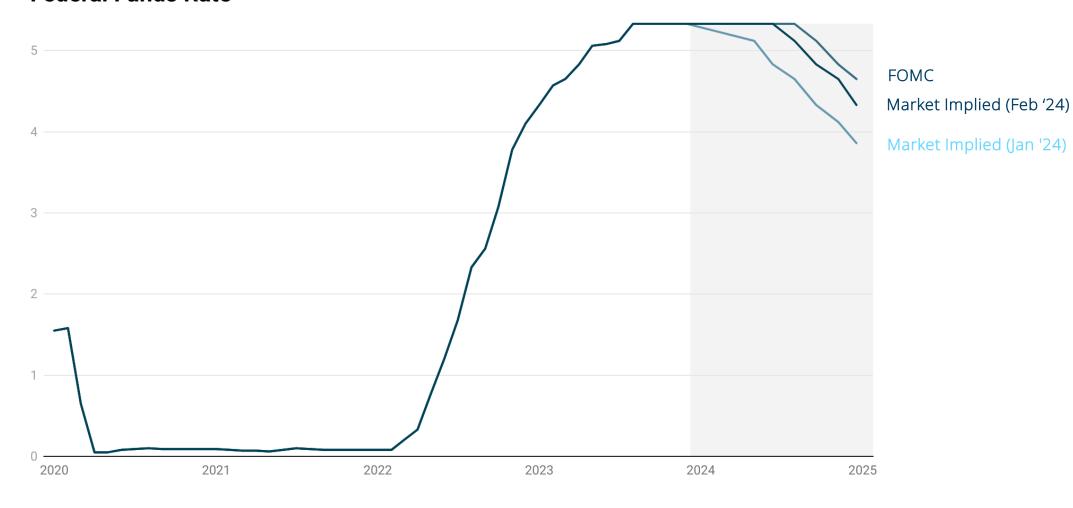


Jerome Powell Federal Reserve Chair 2.04.24

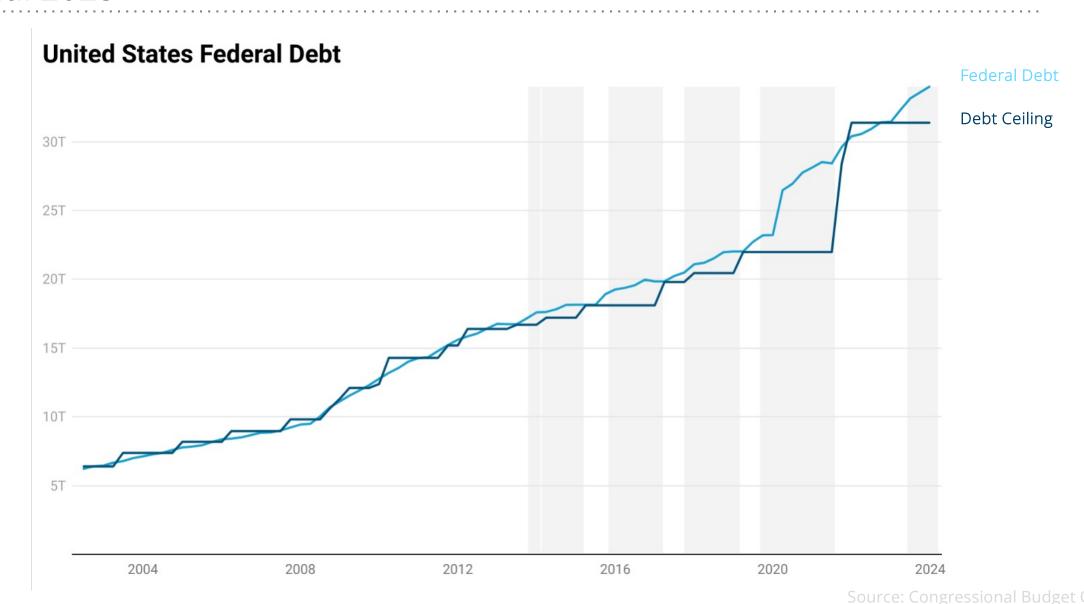
We want to see more evidence that inflation is moving sustainably down to 2%. We just want some more confidence before we take that very important step of beginning to cut interest rates.

January Fed meeting dampens hopes of early rate cuts

Federal Funds Rate

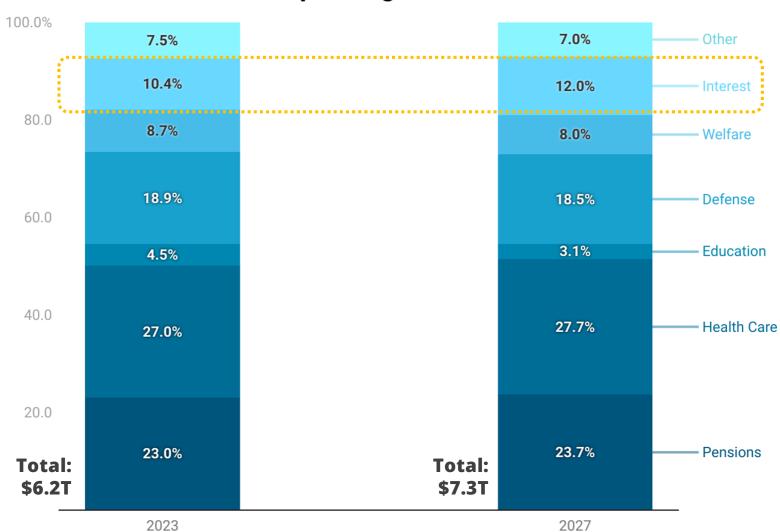


National debt reaches 34 trillion after government suspends debt ceiling until 2025



Interest on federal debt represents over 10% of government expenditures

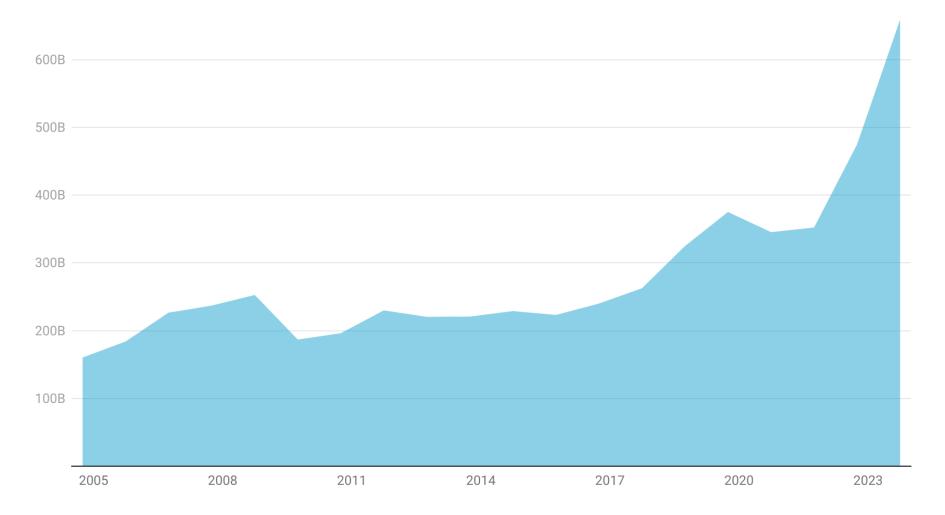
Estimated Government Spending in 2023 & 2027



Net interest soars amid mounting debt and high interest rates

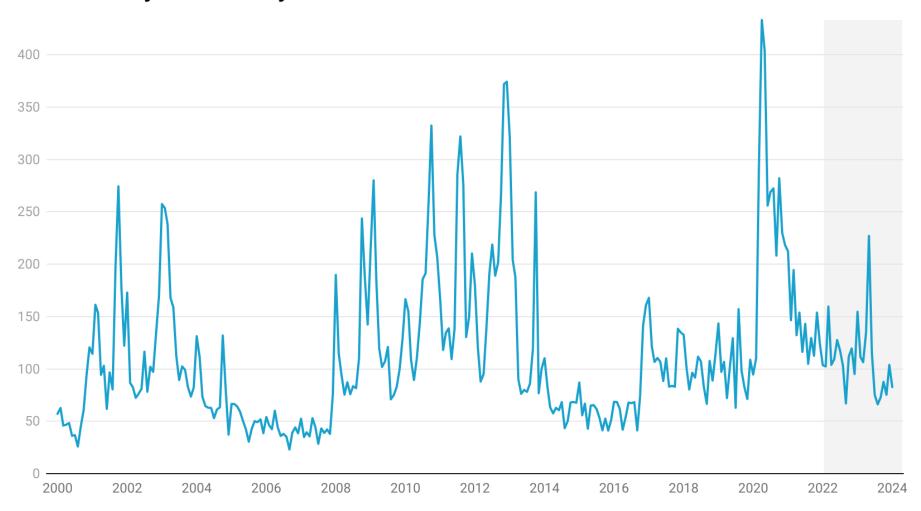
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Interest on Federal Debt

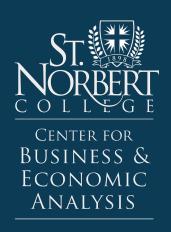


Uncertainty regarding future fiscal policy falls following agreement to suspend debt ceiling, but slightly elevates due to political volatility concerns into 2024

Fiscal Policy Uncertainty



Overview



1 | Economic growth continues...a tad bit slower

2023 saw 2.5% growth, signaling optimism. However, muted consumer spending and ongoing softness in investment (business, residential, and nonresidential) point to slower 2024 growth

2 | Inflation normalizing above Fed target

Inflation normalized in 3% range in 2023, slowed economic activity could drop this below 3% in 2024, but potentially falling interest rates may maintain the status quo

3 | Labor Markets continue slow down in hiring activity

Labor market is still on solid ground with momentum waning as noted by slight upticks in unemployment, declining quits, and subdued job openings

A | Notable Headwinds on the Horizon

The challenged consumer with diminished savings, slowed wage gains, falling pent-up demand are showing early signs of stress

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Housing activity stalled in 2023 with many activity measures hitting decade low performance, expect Fed activity to grease the wheels in 2024

5 | Recession Probability?

Recession likelihood continues to fall into 2024 with odds below 40%

Unsurprisingly, fewer homes are being sold in the current market...

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Existing homes sales leveling off entering 2024

Existing home sales (number of units in millions)

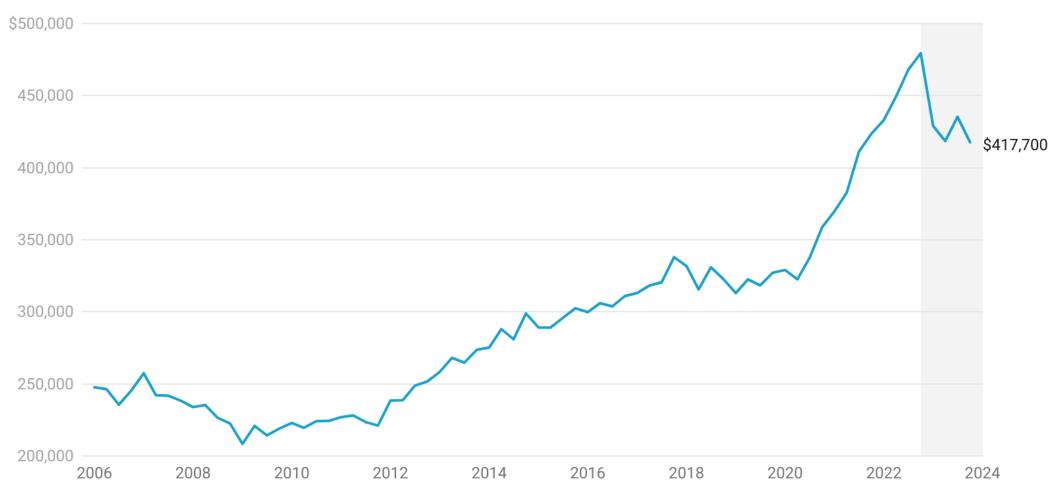


...at much higher prices

......

Housing prices are on the decline

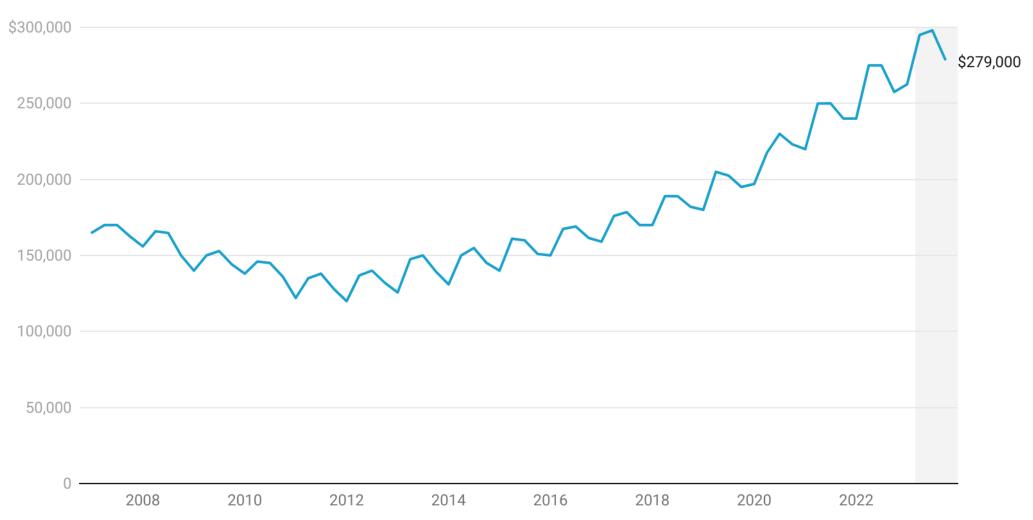
Median sales price houses sold for in the United States



Source: FRED

Housing prices continue to remain elevated due to both demand & supply challenges

Median Sales Price of Houses Sold in Wisconsin

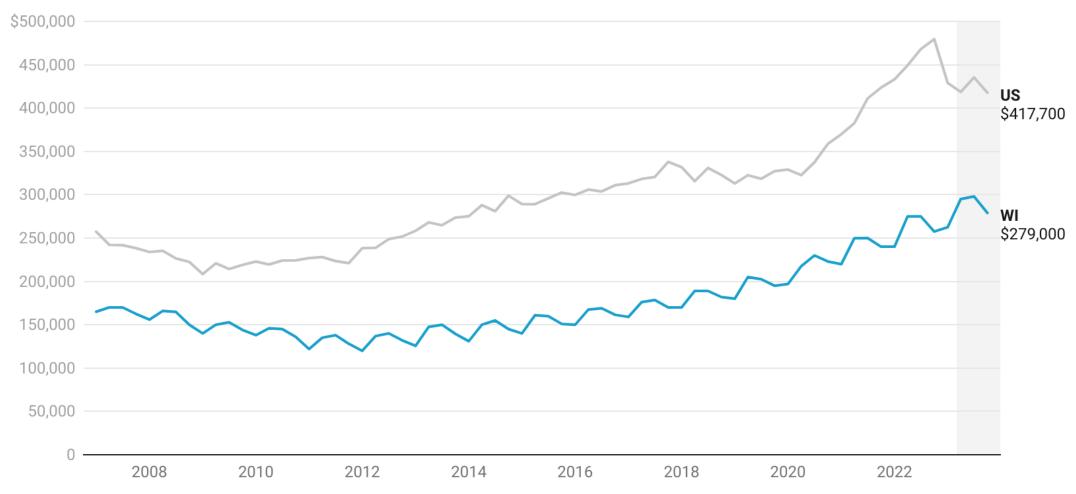


Source: Wisconsin REALTORS® Association

Housing prices continue to remain elevated due to both demand & supply challenges

Wisconsin Median Sales Price Trends Lower than the US Median

Median sales price of houses sold in the United States and Wisconsin

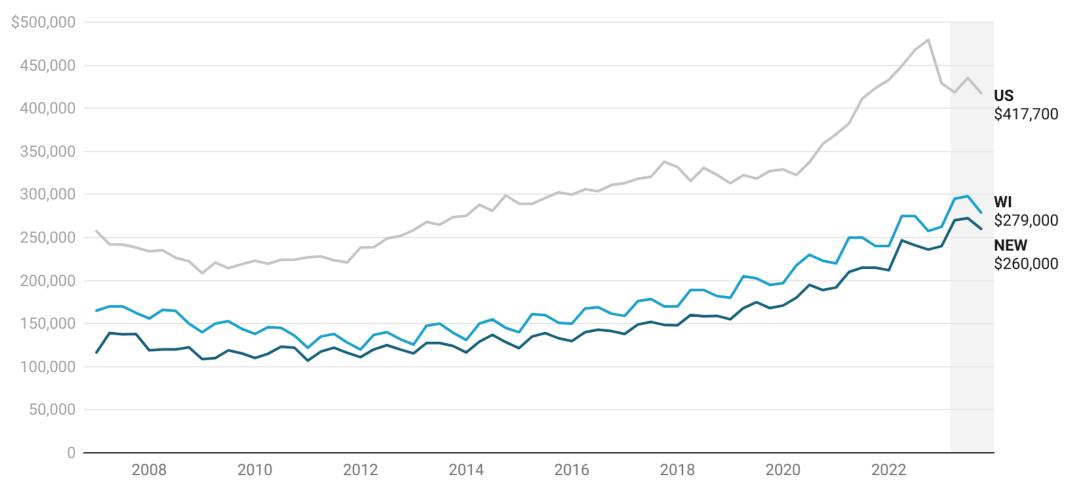


Source: Wisconsin REALTORS® Association

Housing prices continue to remain elevated due to both demand & supply challenges

Northeast Wisconsin Median Sales Price Trends Lower than the State Median

Median sales price of houses sold in the United States, Wisconsin, and Northeast Wisconsin

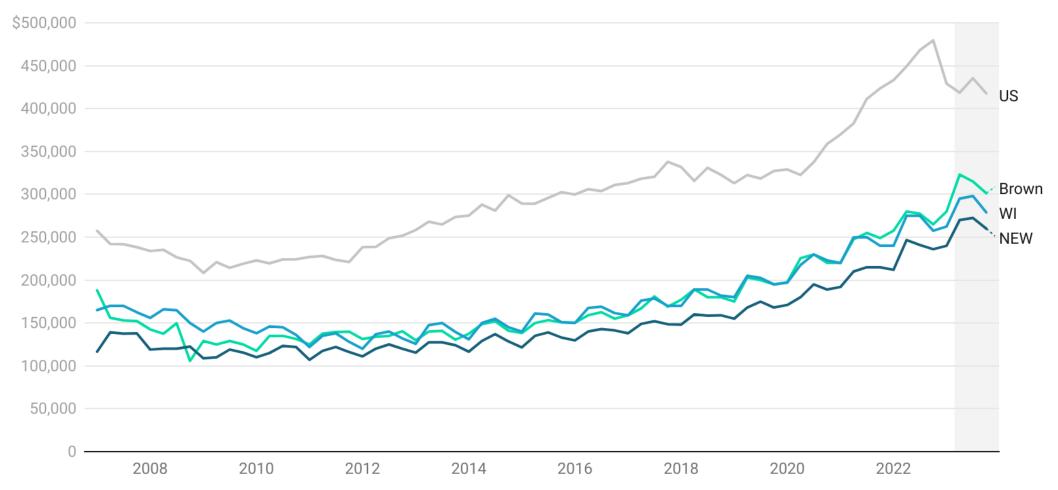


Source: Wisconsin REALTORS® Association

Housing prices continue to remain elevated due to both demand & supply challenges

Brown County Median Sales Price Slightly Higher than State Median

Median sales price of houses sold in the United States, Wisconsin, Northeast Wisconsin, and Brown County

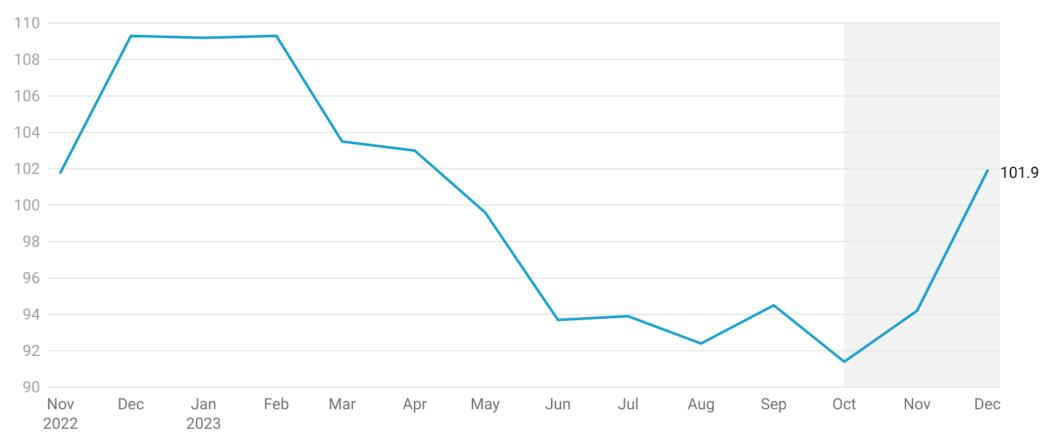


Source: Wisconsin REALTORS® Association

Demand Side Challenges: Housing affordability is at its lowest level in roughly 40 years

Housing Affordability Up From Historic Low

Housing Affordability Index (Fixed, not seasonally adjusted)



Measures the degree to which a typical family earns enough income to qualify for a mortgage loan on a typical home. 100 means that a family has exactly enough income to qualify.

Demand Side Challenges: the elevated rate environment is definitely a factor weakening demand and affordability

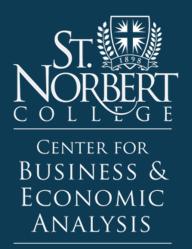
30-Year Fixed Mortgage Rates Remain High

30-Year Fixed Mortgage Rate Average in the United States



Question

Nearly 9 in 10 current mortgage holders have a mortgage rate below what percent?



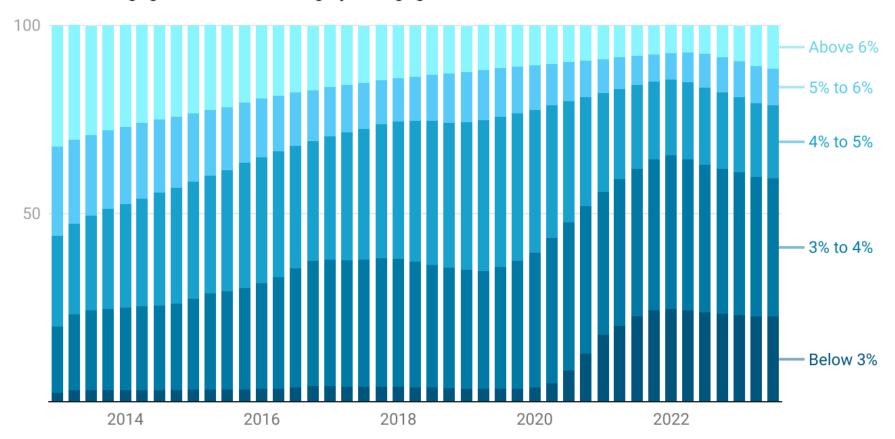


For both supply and demand, a majority of mortgage holders have loans far below current rates, little incentive to make a change

.....

Nearly 90% of all mortgage holders have a rate below 6%

share of mortgage loans outstanding by mortgage rate



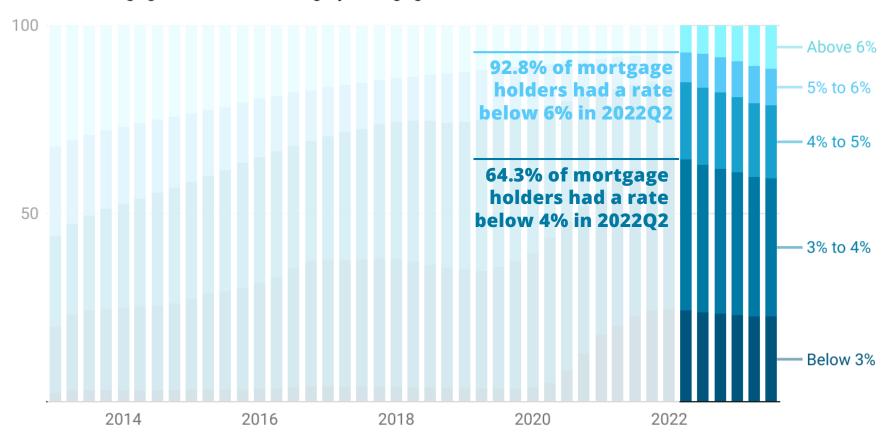
Source: Fannie Mae

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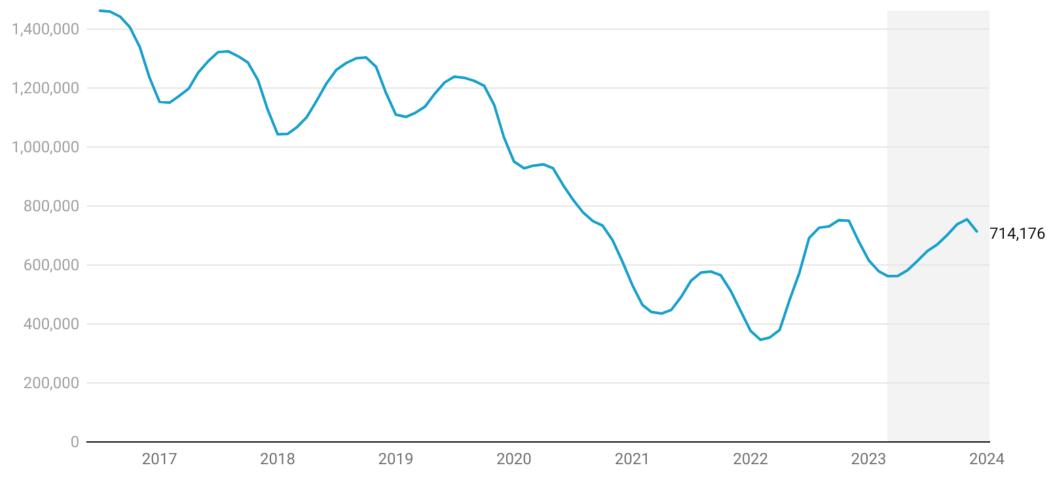
Source: Fannie Mae

Supply Side Challenges: Relatively low housing inventory on the market

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Low Housing Inventory Contributes to Affordability Challenges

Housing inventory as active listing count in the United States



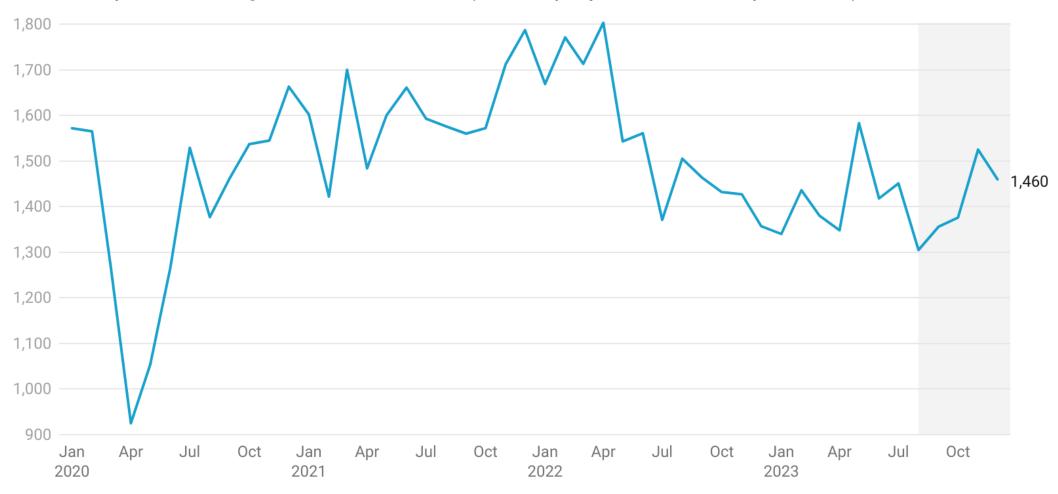
Source: FRED

Supply Side Challenges: Housing starts have been soft over the last 2 years, with signs of improvement heading into 2024

......

Housing Starts Slowly Bouncing Back

New Privately-Owned Housing Units Started: Total Units (Seasonally Adjusted Annual rate by thousands)



On the bright side, discussion of Fed interest rate behavior is giving consumers a little bit of optimism (comparatively!)

Consumer Expectations of Mortgage Rate Behavior





Source: Home Purchase Sentiment Index® (HPSI)



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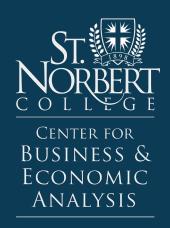
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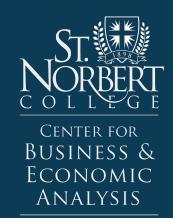
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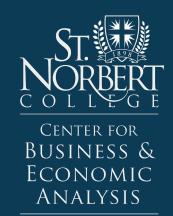
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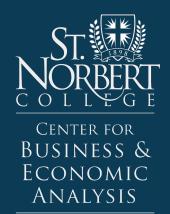
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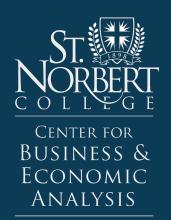
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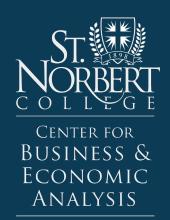
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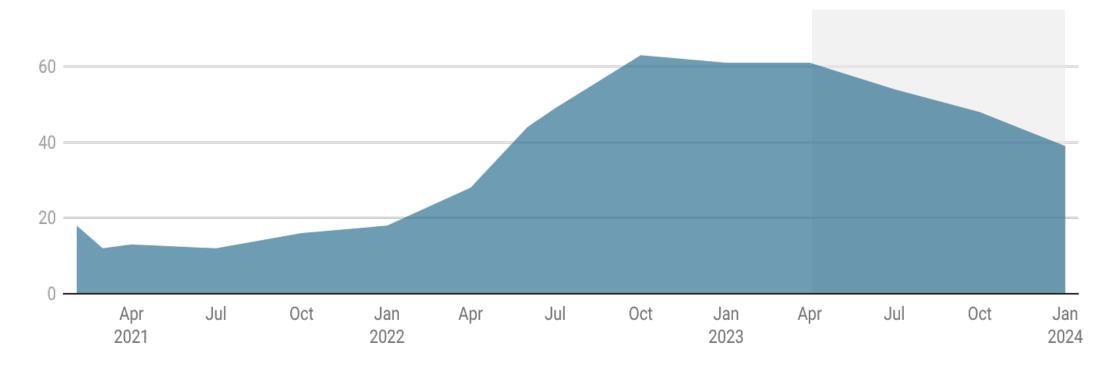


The "Recession" talk is continuing to ease into 2024

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Recession Probability

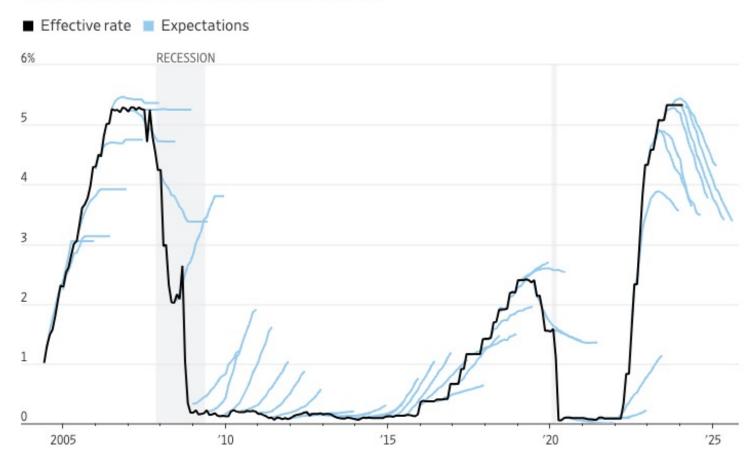
WSJ recession probability from professional forecasting survey



Mixed signals & guessing games continue into 2024 as we pursue...

.....

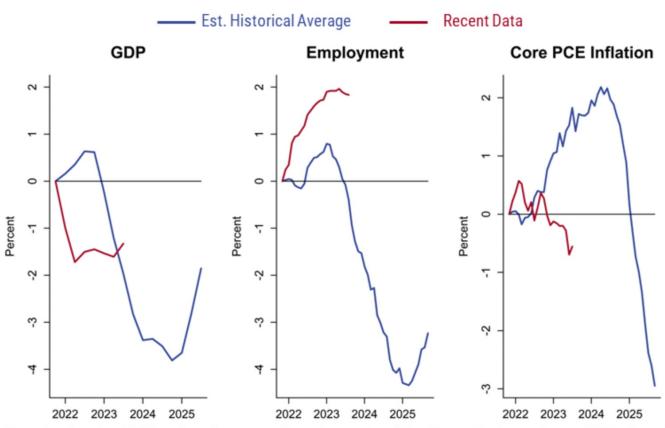
Federal-funds rate, market expectations vs. realized



Note: Expectations reflect pricing in the fed-funds futures market at select times. Source: Bespoke Investment Group

Source: Wall Street Journal Bespoke Investment Group

The Landing?



Note: Log levels of GDP and nonfarm payroll employment and the 12-month change in core PCE prices. Recent data are quarterly since 2021:Q4 for GDP and monthly since November 2021 for employment and core PCE inflation.



Q3 saw a 4.9% growth, signaling optimism. However, muted consumer spending and ongoing softness in investment (business, residential, and nonresidential) point to slower 2024 growth

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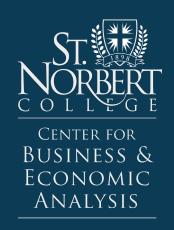
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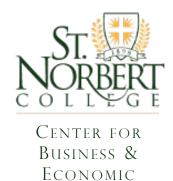




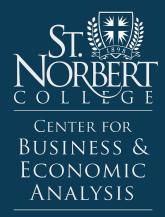








Analysis



Upcoming Events



Feb - May
CEO Breakfast Series

Donald J. Schneider School of Business & Economics



March 19th **State of the County**Brown County, Resch Center



April 17th

Regional Economic Update & Industry Spotlight

New North, CBEA, & Wisconsin Department of Revenue